



Integrated Network Solutions Certified as a Microsoft Solutions Partner, Ranking Among the Top 5% of Providers

Leading Managed Technology Services Provider Demonstrates Highest Level of Expertise to Elevate Customer Success

SAVANNAH, GA – November 30, 2024 - Integrated Network Solutions, a leading managed technology services provider (MTSP), has officially earned the coveted designation of Microsoft Solutions Partner, a certification placing the company in the top 5% of all Microsoft providers worldwide. Over the years, has grown to popularity by consistently delivering customer experience and focusing on increasing the efficiency of the organizations it supports. One of the key ingredients to their success has been their superior technical expertise, which is clearly demonstrated by this recent achievement. This accolade underscores Integrated Network Solutions's exceptional expertise, experience, and commitment to helping customers leverage Microsoft technologies to their fullest potential.

This prestigious certification is not easily attained. There are various criteria including performance (revenue and usage growth), customer success (deployments and certifications), and skilled certifications (number of certified professionals on staff), in addition to various other factors. However, the most important factor is a proven track record of high

customer satisfaction rates. Achieving this certification required Integrated Network Solutions to meet rigorous benchmarks, showcasing advanced knowledge and capabilities in cloud services, data management, and infrastructure solutions. Microsoft awards the designation to providers that demonstrate this significant level of expertise, but also monitors them to ensure they consistently keep up to date with the latest technological developments in order to retain their status.

“Our designation as a Microsoft Solutions Partner reflects years of dedication to providing our customers with the best solutions,” said Mike Dodd, President/CEO at Integrated Network Solutions. “It means we’re not just using Microsoft tools; we’re maximizing their potential to help businesses succeed. Whether it’s transitioning to the cloud with Microsoft Azure or creating more efficient systems with Office 365, we ensure our customers are getting the best value and the most effective solutions.”

As a Solutions Partner, Integrated Network Solutions brings Azure Certified Architecture expertise to its customers, enabling them to adopt cloud technologies with confidence. By leveraging Azure’s scalability, reliability, and security, businesses can modernize their IT infrastructure, reduce costs, and position themselves for future growth.

“Cloud technology is no longer a luxury; it’s a necessity for businesses that want to stay competitive,” Dodd continued. “Our certification gives our customers peace of mind knowing they’re working with a partner who truly understands how to make Microsoft’s tools work for them.”

Businesses considering a move to the cloud or looking to improve their use of Microsoft tools can rely on Integrated Network Solutions for guidance. The company’s Microsoft Solutions Partner designation signifies not only expertise but also a proven ability to deliver results that align with customers’ strategic goals.

ABOUT INTEGRATED NETWORK SOLUTIONS INC.

Integrated Network Solutions Inc. (INS) is a Savannah, Georgia based converged technology company. INS was incorporated in 1990 to provide high quality, cost-effective voice and data services with an emphasis on mutually beneficial business relationships. INS’ unique approach to the technical service business allows us to tailor the right mix of services to most effectively meet your needs.

For more information on INS, call (912) 966-5470 or visit us at www.phonesav.com.