



## **INTEGRATED NETWORK SOLUTIONS INC. HELPS SMALL TO MID-SIZED BUSINESSES WITH 2012 EXPANSION**

*By Richard Neal, Integrated Network Solutions Inc.*

Savannah, GA — January 31, 2012 — Integrated Network Solutions Inc., the region's leading technology provider, is helping small to medium-sized businesses (SMBs) reposition their communications infrastructure to increase their profitability during an office expansion or relocation. In 2012 many companies have paused to reflect and reevaluate their business from all angles. Convergence has led many business owners to rely heavily on highly qualified technology providers to ensure a smooth transition of phone systems, data networks and other technologies during a strategic relocation. Integrated Network Solutions Inc. is well positioned to actively support the complex needs of its customers during this type of transition.

With an abundance of technology providers in the marketplace, a business owner's first challenge is to select the right technology provider. There are companies that are strong in either voice or data, but most lack both skill sets. However, Integrated Network Solutions Inc. is unique in

that it has expertise in both voice and data communications which enables them to provide benefits that far exceed those of their competition. Integrated Network Solutions Inc. is a true Managed Service Providers (MSPs), with certified voice and data experts who have years of experience in the industry.

Integrated Network Solutions Inc. differentiates itself by providing high-level consultation to ensure that pre-installation, installation, and post-installation all runs smoothly. "As a company, we take a global approach to understand our customers' business communications and IT needs and we utilize sophisticated tools to ensure proper implementation," commented Richard Neal, President & CEO of Integrated Network Solutions Inc.. "Attention to detail and clear communication is the only way to ensure that the technology investment provides you with a competitive advantage and increases overall profitability."

Integrated Network Solutions Inc. deploys Session Initiation Protocol (SIP) and leverages an innovative Current Technology Assurance Plan (C-TAP) which continually equips the customer with new technology while

simultaneously protecting them from obsolescence and unforeseen cost. When a business moves into a new location the need for additional hardware and software oftentimes becomes glaringly apparent, and C-TAP customers are able to add new technology without incurring any additional cost. Keeping the customer at the latest state of technology is at the forefront of Integrated Network Solutions Inc.'s mission, so long as the technology enhances productivity and increases bottom-line profitability.

### **ABOUT INTEGRATED NETWORK SOLUTIONS INC.**

Integrated Network Solutions Inc. (INS) is a Savannah, Georgia based converged technology company. INS was incorporated in 1990 to provide high quality, cost-effective voice and data services with an emphasis on mutually beneficial business relationships. INS' unique approach to the technical service business allows us to tailor the right mix of services to most effectively meet your needs.

For more information on INS, call (912) 966-5470 or visit us at [www.phonesav.com](http://www.phonesav.com).